

## Velaris Acquires LNI Swissgas to strengthen its leading position in analytical and industrial end markets

*The company joins the Velaris family of existing brands – Skalar Analytical, LCTech, PromoChrom, EST Analytical, GERSTEL, Trace Elemental Instruments and Markes – expanding Velaris’ product and service capabilities and global presence*

**BREDA, the Netherlands** (May 7, 2026)— Velaris, a platform of laboratory-automation brands backed by global investment firm Battery Ventures, today announced the acquisition of LNI Swissgas (“LNI”).

LNI is a multinational specialist in the design, production and marketing of premium gas generators, gas mixers and gas calibrators for analytical, industrial, environmental and laser applications. With production facilities in Torreglia, Italy, Versoix, Switzerland and Shanghai, China, LNI’s products are the result of Swiss precision engineering combined with Italian ingenuity and design.

LNI supplies premium hydrogen, nitrogen and zero air generators for on-site gas production, as well as precision gas calibration systems and mixers, enabling laboratories to reduce their dependency on gas cylinders while achieving the highest standards of accuracy, reliability and safety. LNI’s fully in-house design and manufacturing – covering layout, electronics, electrochemical and pneumatic components – is unique in the industry and ensures complete product control and continuous innovation.

Joining Velaris’ existing brands, LNI provides a highly complementary product offering that strengthens Velaris’ capabilities in gas supply infrastructure for analytical instrumentation – a critical enabler across the group’s end markets. The company’s established global distribution network and strong customer relationships in Europe, North America, Asia and beyond will further expand Velaris’ international reach and service capabilities.

“Over more than three decades, LNI has built its reputation on precision, quality and an uncompromising focus on customer needs. Joining the Velaris family represents a natural evolution of this journey — providing access to a broader platform of complementary technologies, shared expertise and accelerated growth opportunities. We are excited to further strengthen our leadership in gas generation and calibration solutions, while continuing to deliver the innovation and reliability our customers expect, now supported by the scale and vision of Velaris,” said Roberto Saleme, CEO of LNI.

“The scale of the Velaris group acts as a massive catalyst for our global sales strategy. Tapping into this expansive network allows us to elevate our service capabilities worldwide and strengthen our position in key markets. Operating with the backing of this broader platform gives us the operational strength to expand our reach, while continuing to deliver the precision, data-driven solutions, and trusted partnerships our clients rely on to maintain their competitive edge.” Felix Beyer, LNI Chief Sales Officer.

“LNI is recognized worldwide as a leading specialist in premium gas generation and calibration technologies, and this acquisition is an excellent extension of Velaris’ market leadership in laboratory automation,” said Amod Kher, CEO of Velaris. “The company’s deep expertise, precision engineering and broad product portfolio make it a highly strategic addition to our group. Gas supply is a fundamental enabler for many of the analytical workflows that our brands support, and we look forward to working closely with the LNI team as we build on the exceptional foundation they have created and grow it further.”

“As we approach three years since our initial investment in Skalar Analytical, we are pleased to see the business come together to form a cohesive group under the Velaris brand,” said Zack Smotherman, a Battery general partner who

serves on Velaris' board. "We are excited to add LNI to Velaris as we continue building a unified portfolio of complementary analytical instrumentation and laboratory infrastructure technologies. LNI's expertise in premium gas generation and calibration is highly synergistic with our current portfolio of products, providing strong connections with customers across our environmental, life, and energy segment offerings."

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#### **About LNI Swissgas**

LNI is a multinational specialist in the design, production and marketing of premium gas generators, gas mixers and gas calibrators for analytical, industrial, environmental and laser applications. For more than 30 years, the company has combined Swiss passion for precision with Italian ingenuity and design to deliver high-efficiency, reliable and accurate gas solutions to customers worldwide.

LNI's product range includes hydrogen, nitrogen and zero air generators for on-site gas production, precision gas calibration systems and gas mixers, as well as laboratory benches and accessories. All products are fully designed and manufactured in-house – a distinction unique in the industry – ensuring complete quality control and enabling the development of exclusive, application-specific features. The company's generators are equipped with remote diagnostic and two-way control systems to facilitate maintenance and minimize downtime. LNI is ISO 9001 and ISO 14001 certified, with ISO 17025 accreditation of its Gas Flow Standard laboratory.

LNI serves customers across a broad range of end markets, including gas chromatography and GC-MS laboratories, LC-MS, ICP, environmental monitoring, laser applications and industrial process environments. The company's commitment to sustainability is reflected in its on-demand gas generation approach, which reduces energy consumption, minimizes gas waste and lowers the carbon footprint associated with traditional cylinder-based gas supply.

Gas generators and calibration systems are produced in Torreglia, Italy, Versoix, Switzerland and Shanghai, China respectively, with a global distribution and service network supporting customers worldwide.

Learn more at [www.lni-swissgas.eu](http://www.lni-swissgas.eu)

#### **About Velaris**

Velaris is home to some of the world's leading brands in laboratory automation and is supported by the global investment firm Battery Ventures. Following an initial investment in Skalar Analytical, a provider of wet chemistry analysis, in 2023, Velaris has grown further in the field of environmental sciences on a global scale organically and through acquisitions. In 2025, GERSTEL, a major player in the flavor, fragrance and food science industry, joined the group, followed also in 2025 by Trace Elemental Instruments, which develops and manufactures combustion analyzers for petrochemical and industrial applications. Supported by its leading brands, Velaris provides its customers with rapid innovation and excellent customer service, powering scientific research around the world.

Learn more at [www.velaris.com](http://www.velaris.com)

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